



The Landmark annual social event to the Harry Potter Film Set - feel the magic!

HERE ARE A FEW OF MY FAVOURITE THINGS!

Read some client feedback on KEYPrime features

Hayley Cobden Witcombe Farm Partners

"It is very practical and the analysis and reporting is easy to do for accountants and project managers. I like the cashflow report and importing budget facility from Excel."

Jasper Biddulph AJ & LP Biddulph

"KEYPrime is a big change for me but some of the features are useful and quick; I like opening up invoices from the payment screen. There is plenty of space for detail on the Purchase Invoices. I am impressed by the standard of both the technical and software support."

Alexander Hunt The Walnut Tree Company

"Landmark helped to set up the invoices for our two companies just how we wanted them. The way it does the invoicing saves time and we will notice this even more during our busy Christmas period."

"The Debtors list and P & L are needed regularly as performance indicators and these can happen on demand at the press of a button - no more double entry. I then get a very useful report listing the individual invoices due under the name of the debtor."

Louise Wickenden HW Twyman

"A lovely feature is Drill Down from Bank Reconciliation – click on the figure and it takes you to the invoice and you can change it on the screen."

"In the Customer Ledger (reports) if somebody hasn't paid you click on their name and it comes up straight away, not having to search for an invoice number is time saved."

Charlotte West A. E. Dawe Estates

"Really enjoying your bank rec., I like the sorting facility either A- Z or numerically higher to lower which makes it easy to spot odd figures."

COMPARATIVE DATA – ITS VALUE AND YOUR OPTIONS

The ability to compare the results from different businesses within the same sector can provide thought provoking, and interesting results.

Within an individual organisation our Consolidator Module can be used to draw together the results from multiple sets of Accounts to provide comparisons, for example across different farm units or estate ownerships, as well as providing a 'consolidated' view of the overall business performance.

Many clients also contribute to external comparison and benchmarking schemes, including those run by Kite, Smiths Gore, Andersons, The Dairy Group and many others.

This year we have prepared some guideline notes to assist clients to participate in the Savills Estate Benchmarking Scheme. In KEYPrime the process is made even easier because 'Groups' are an integral part of KEYPrime which means that the essential sorting of properties by type comes naturally! Property details are easily identified and exported for sorting and reporting therefore minimising the need for extra configuration.

Savills draw together data from over 200 participants covering more than one million acres in England and Scotland for their survey, and it is open to all estate owners. Contact Ian Bailey on ibailey@savills.com for more information, or our support lines for the guideline documents.



Scotland's Rural College

Vision Statement: Leading innovation and sustainable development in agriculture, land and the rural sector.

Landmark is delighted to announce that KEYPrime Accounts is being set up on seven college farms located across Scotland. The software has been selected with a view to increasing the efficiency of communicating shared management information and comparative data.



ADVERTORIAL



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Wood is a traditional and abundant source of fuel, which with successful woodland management, is also completely sustainable. If you have your own supply of wood, why not turn it in to fuel to heat your home or business and avoid paying expensive oil or gas bills? Woodmancote Agricultural Contractor's powerful wood chipper, available for contract wood chipping, handles cord wood up to 75cm in diameter and chips to G30, G50 and P45 sizes to suit biomass boilers. It is available for hire with a fully trained operator at competitive rates.

- 01243 373953
- www.woodmancote-contractors.co.uk



PROTECT AND ENHANCE

Protect your trees with Mark Vigrass' competitively priced metal estate tree guards. Available in 6ft x 2ft or 7ft x 3ft they are electro galvanised and black powder coated. Mark Vigrass also offers traditional metal estate fencing and gates for gardens, rose arches and pergolas along with woodland and hedgerow planting and all associates products including hedge plants, trees, guards, canes and shelters as well as all fencing materials.

- 01507 604201
- www.markvigrass.co.uk



MAXIMISE YOUR RETURNS?

English Woodlands Forestry works with clients across South East England to realise the full potential of their woodlands and maximise returns according to their objectives. Offering a complete service from consultancy and management planning through to project management and timber marketing. Their forest managers are Chartered Foresters and, by working with their highly experienced staff and dedicated team of contractors they are able to deliver any forestry project to the highest standard.

- 01730 (Midhurst) 816941 or
- 01825 (Uckfield) 890381
- www.englishwoodlandsforestry.co.uk

THE PERFECT ALTERNATIVE?

The Walnut Tree Company is a leading supplier of quality walnut trees and gives specialist advice for the garden, orchard, forest and amenity/landscape uses. The full impact of the ash die back issue is still unknown but Alexander Hunt has been inundated with enquiries from estate owners and farmers that are looking at his selection of walnut timber varieties as a profitable alternative. The trees start at about £5.25 each and he recommends a planting density of about 400 trees per hectare. For more information, contact Alexander Hunt on the details below.

- 01732 882734
- www.walnuttrees.co.uk



LIGHT RELIEF

The new Makita 25.4cc EY2650H25H four-stroke Pole Saw has a bar length of 255mm and features a telescopic pole with an adjustable length of 2.72m to 3.9m making those hard to reach branches easily accessible. The Pole Saw develops 1.03hp and has a no load speed of 21m/s. Weighing just 7.2kg this new saw is lighter than other similar tools available, say the manufacturers, is comfortable to use and is supplied complete with shoulder strap harness, safety goggles and engine and chain oil.

- 01908 211678
- www.makita.co.uk

